



Innovator

summer 2007

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JENX UPDATE!!!!

INTRODUCING...

NICK HARDY

Nick joined the Jenx Product Adviser Team at the end of July and will be covering:

Buckinghamshire; Hertfordshire; Essex and the London Boroughs of: Hammersmith & Fulham; Kensington & Chelsea; Westminster; The City; Camden; Islington; Tower Hamlets; Hackney; Barnet; Harringay; Enfield; Waltham Forest; Newham; Redbridge; Barking & Dagenham and Havering.

Whilst Nick gets settled in and completes his training, please call Jenx Sales Support on 0114 285 3376 to make appointments in any of the above areas.



JENX GOES FAIRTRADE

Jenx Limited provides free tea and coffee for all employees and visitors and has decided to switch to Fairtrade for all tea, coffee and sugar used in the company.

Buying products with the FAIRTRADE Mark guarantees that disadvantaged producers in the developing world receive an agreed and stable price for their crops plus a social premium for investment in community projects. Fairtrade also promotes sustainability in farming, helping communities and the environment to flourish.

At Jenx, we always work to maintain ethical business practices and so are excited to support Fairtrade to promote fairer ways of trading.

Anyone interested in Fairtrade can find more information at www.fairtrade.org.uk.



www.fairtrade.org.uk

Choose products with the FAIRTRADE Mark

RUNNING TO CHANGE LIVES

Three members of the Jenx team gave up their spare time to raise money for Cancer Research UK and CROP.



From left to right; Theresa, Anne and Katie

Theresa Naughton, Production Co-ordinator (left) and **Anne Humphries**, Sewing Assistant (middle), took part in the Race For Life at Don Valley Stadium, Sheffield on Sunday 3 June. More than 600,000 women took part, raising money for Cancer Research UK.

www.cancerresearchuk.org

Katie Bird, Export Account Assistant (right) took part in the Sheffield Half Marathon on Sunday 20 May, to raise money for CROP (Coalition for the Removal of Pimping)

www.crop1.org.uk

Between them they raised around £700.

Well done and congratulations to all those that took part!!!

CAKES RAISE CASH

To raise money for the **Bluebell Wood Children's Hospice** in Yorkshire, Jenx employee's have been baking cakes to sell at Jenx Head Office in Sheffield.

The Fund Raising took place throughout July and August.

Over £180 pounds has been raised.

Thanks to everyone who baked and donated!



JENX LAUNCHES NEW COMFY BOOTIES



Booties are shown here being used on the new Jenx Bee.

For more information please contact Jenx Sales Support on 0114 285 3376 or go to www.jenx.com and click on products.

Jenx has increased its range of innovative positioning products to include new foot supports which can hold even the smallest of feet in a comfortable position.

The new booties aim to give carers and therapists peace of mind that their child has the best possible foot support whilst seated. The booties can be used with any of our seating systems for 0-18 year olds and are simply fixed to a secure footboard. This can be done at the manufacturing stage or once you have your product.

The newly designed booties feature an integrated ankle cuff which helps maintain the feet in just the right position. Made from high quality 2.5mm neoprene, the booties have the right degree of elasticity which enables children's feet to be held

firmly but still with enough 'give' to be comfortable over a period of time.

Booties are available in three sizes and can be used with any of the Jenx products with footboards, including the recently launched innovative Bee seating system which provides seating support for children aged 4 months to 4 and a half years.

Jenx products, including the new booties, are designed and manufactured in Sheffield and benefit from the exclusive Jenx Serviceline backup, which provides an extended guarantee and certificate of re-issue, taking the pressure off loan stores to guarantee the safety of re-issued products.



The NEW booties can be worn with or without shoes and have the same range of adjustability as the sandals. Made from neoprene, the booties are a soft and comfortable option, whilst still maintaining good postural support and control.

COLOURFUL ADDITIONS TO THE STANDER RANGE...



There is now a wider choice of colour options for the Rifton Dynamic Stander – a system which promotes upright interaction and helps develop children's motor skills.

The 2007 Rifton Dynamic Stander is now available in three fun colours: blue, raspberry and electric lime, adding to the contemporary feel of the system. As well as being available in a new range of colours, you can also get the Rifton dynamic stander in four sizes to provide support for children as they grow.

The dynamic standers keep children in an upright and mobile position giving them greater independence and mobility. With the stander, children can be safely supported to encourage interaction with friends. Weight-bearing, shifting and trunk control is also improved, gradually building up the postural control needed for standing.

Further details on the Rifton dynamic standers can be found at www.rifton.com



JENX GOES BACK TO SCHOOL

The Jenx Urban standing system has helped a Sheffield school pupil with cerebral palsy to stand tall alongside his fellow classmates for the first time.

Patrick Harrison (7) previously had a standing system at home. Now, thanks to funding from the local Masonic Hall and charity group Society of Stars, Patrick has a new Urban frame which will allow him to stand on his own two feet.

Says Liesa Harrison, Patrick's mum, "The new standing system has helped Patrick get more from his education and allowed him to interact better with schoolmates.

He already enjoyed using his standing equipment at home and he is very excited about having one at school too. Besides allowing Patrick to see the world from a different angle, the equipment will also improve his general well being." The Urban system comes in three sizes with adjustable knee cups, hip

and chest supports. It has a shaped body support which aids symmetry for added comfort and its low footplate enables easy standing transfers. The system also incorporates a removable tray which is angle and height adjustable to suit the child.

It is an upright to 15 degrees prone system and has a small footprint which makes it easier to manoeuvre.

Says Mike Colley from Jenx, who works with Patrick's family to provide the positioning equipment, "Jenx's equipment is designed to increase a child's ability as part of their therapy programme. Our prone and upright standing systems help promote a developmentally sound position, whilst encouraging the child to improve function and also develop socially. Patrick is now getting the standing support he needs throughout the day and is really enjoying being able to stand up alongside his school friends."



The large tray surface area means that Patrick can take part in activities with his carer without her needing to bend down. The tray can then be removed for easy access to sand and water play as well as chalk and white boards.



Urban standing system standard configuration comprises: fully adjustable hip and thoracic supports with padded safety straps, washable bib, kneeblocks, footboard, sandals, removable tray, silver base with 100mm twin wheel double locking castors and removable washable covers.

SUPPORT ALLOWS TOBY TO STAND ON HIS OWN TWO FEET

Support from a UK children's charity and positioning equipment company, Jenx Ltd, has enabled six year old Toby Williamson to stand on his own by providing a vital piece of mobility equipment.

Toby Williamson was born with global development delay, having delayed myelination, visual impairment and learning difficulties. Toby can crawl, pull to standing and can side step around furniture but has difficulty balancing unaided. Thanks to support from the children's charity, Toby can now see the world from a different perspective using his new Rifton Pacer from Jenx Ltd. Toby and his family recently moved to Warwickshire from Kent where he was selected for a MOVE programme by occupational therapists.

This involved Toby's parents and his school at the time working closely to provide educational opportunities.

The Rifton Pacer Walker was recommended as part of the programme to provide walking support which would aid Toby's mobility and long term development.

Says Toby's mum, Charlotte Williamson, "For us, a cohesive and supportive family, we all love to see Toby having the same experience of moving around that we all take for granted. I can safely say that getting the walker equipment has been one of the best moments of 2007 for us as a family."

Says Paul Everett, the Jenx representative who worked with the Williamson family to provide the tailored Pacer system, "The beauty of the Rifton pacer walker is its flexibility. As Toby grows, so too can the system. It gives Toby more freedom to move around whilst feeling comfortable, safe and secure."



The Rifton Pacer enables your child to be held in a comfortable and secure position where he/she can move around freely on the large casters. With a range of 'tool-free' accessories which can be added after the manufacturing stage, the Pacer really can be tailored to your child's individual needs.



WHY ARE SEATING CLINICS SO POPULAR?

These clinics enable therapists to manage their case loads more effectively...

With case loads increasing and working time becoming tighter, an increasing number of therapists are choosing to run seating clinics.

These clinics enable therapists to manage their case loads more effectively, by seeing a range of children in one day rather than arranging fragmented visits.

The therapist will organise the day by drawing up a list of children who need seating and then choosing appropriate equipment suppliers to bring products along for assessments.

Usually between 2 and 3 suppliers will be invited along (only inviting a small number of suppliers ensures that parents and children are not overwhelmed).

A suitable venue will be chosen and appointment letters outlining the day will be sent out to the families concerned.

For some children other health care professionals are invited to attend, for example some children may have particular issues with feeding, the involvement of the speech and language therapist at this stage may have an impact on the choice of chair.

The benefit...is that you have all the suppliers on hand to ask questions...

The therapist will then send out to suppliers a list of the children they would like them to assess, along with a brief description of their condition and possible suitable products.

The benefit of seating clinics to the parents, therapists and children is that you have all suppliers on hand to ask questions and you also have the ability to re-visit a particular chair if you need clarification of posture or suitability.

As the parent only has to attend one appointment there is a greater chance of attendance.

Feedback from parents at previous clinics tell us that the seating clinics provide a great opportunity to be involved in choosing their child's chair and gaining a better understanding of the reasons for needing the product. As the parent only has to attend one appointment there is a greater chance of attend

The format of a seating clinic works with other postural issues, including standing, sleeping, walking and toileting/bathing.

KIDZ SOUTH, A RESOUNDING SUCCESS!



Jenx stand at Kidz South



Kidz South organisers

Kidz South, which took place in Reading back in March was a resounding success, although we never doubted it would be!

The brand new sister exhibition to Kidz Up North, had its premier show at the Rivermead Leisure Complex in Reading. Attracting therapists, carers, parents and children from all over the South of England, the Easter themed Kidz South proved to be as successful as the ever popular Kidz Up North.

We will definitely be there next year!! Jenx Product Advisers were on hand to offer advice, carry out assessments and demonstrations .

Don't forget Kidz Up North, Bolton, on the 14 November this year.

Jenx will be there with our Product Advisers on hand to offer advice and carry out assessments and demonstrations on the stand.

We just need a Kidz Midz now!!!



Jenx team at Kidz South



NATHAN GILES COMMENTS ON HIS JENX ZETA

Nathan Giles (11) has had his Jenx Zeta chair since March. Knowing what an impact having the chair has had on him and his family, Jenx asked Nathan:

“What difference to your life has having a supportive chair, as well as your wheelchair made?”

I now feel comfortable and safe in my supportive chair.

I used to be very nervous about falling out of my old chair that I had grown out of. In fact, I did fall out of it once, and my Mum had to catch me!

I now feel so comfortable, and that means I can concentrate on what I am doing, instead of wriggling around trying to get comfortable.

It makes it easier for me to concentrate on my homework, so I can get it done quicker.

I have been practising for my SATs exams, and it has made it easier for me to think about the work and do my best, so I hope I have done well.

The chair I now have will help me with my independence, as I am able to practise my transfers from it to the toilet and back again, which will help me to practise for when I am out in my wheelchair. I can also practise other transfers from it.

I am also practising my throwing, catching and batting for my cricket in it, as I can concentrate on the ball, and not have to worry about sitting properly. Although my Mum is a bit worried about the lights!

Because my chair can go higher I can now join my family at the table, so I can take part in family meals and discussions without wobbling.

Things like this help improve your social skills.

The chair also helps my Mum because she doesn't have to lift me as much, especially as she keeps telling me I'm getting heavy and growing very tall.

I am very pleased with my new chair and enjoy watching the cricket and playing computer games in it.

Nathan Giles



Brand New simple, adjustable, therapy aid, for all ages.



ziggy

Children with positioning needs can now enjoy a helping hand thanks to a new therapy aid from Jenx.

ziggy was designed to provide flexible support to meet a broad range of positioning needs and it can be used in a whole host of different ways:

It can be contorted or used straight as part of many therapy activities, including regular sitting to standing transfers; transfers with legs abducted in sitting; to discourage an asymmetrical sleeping pattern or provide chest support during prone lying to help children hold their heads up.

ziggy's flexibility and versatility make it useful for almost any child who needs a helping hand with positioning. On top of that, it's not too bulky, which makes the product portable and increases its versatility still further.

ziggy's already proving very popular with children and their parents, carers and therapists and, through their feedback, we're discovering new uses for the product almost every day!



2008 Jenx Innovation Awards. Call for entrants

Do you have a good idea for a service, a treatment, a piece of equipment, a recording system for assessment of treatment, a research project or in fact anything you can prove has, by its instigation, the potential to improve or update the therapist's work.

Your entry will be marked against the following criteria:-

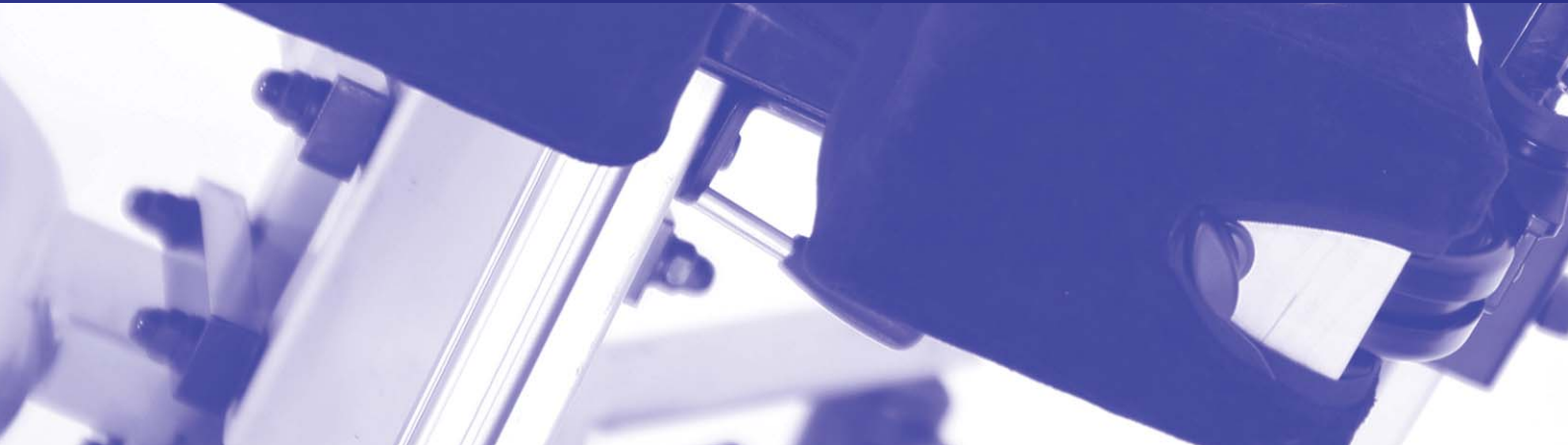
1. The need for innovation
2. Originality of the idea, knowledge of other work/products in this area
3. Complexity of project tackled
4. Perceived benefit
5. Theoretical basis for the innovation
6. Implementation
7. Evaluation of work completed so far
8. Future plans for the innovation
9. Good standard of overall content/presentation
10. The potential for raising profile of paediatric OT

If you are interested in entering, please contact Barbara Wilson on 0114 285 6107 or email Barbara@jenx.com.

The winning entry will receive a cheque for £1500

The Closing dates for 2008 are:-

CYPF Jenx Award for Innovation in Paediatric Occupational Therapy: 28 February 2008
Jenx Award for Innovation in Paediatric Physiotherapy: 31 January 2008



DATES FOR YOUR DIARY

When?	What is it?	Where is it?
SEPTEMBER		
6-7	Bobath50	UCH Institute of Child Health, London
11	Jenx One Day Product Course	Oxford
18	Jenx One Day Product Course	Jenx Head Office, Sheffield
19	Jenx One Day Product Course	Jenx Head Office, Sheffield
OCTOBER		
3-6	REHAcare	Messe Dusseldorf, Germany
NOVEMBER		
6	Jenx One Day Product Course	Jenx Head Office, Sheffield
7	Jenx One Day Product Course	Jenx Head Office, Sheffield
9-11	APCP National Conference	Copthorne Hotel, Effingham Park, Sussex
14	Kidz Up North	Reebok Stadium, Bolton
14-15	COTSS-CYPF Conference	Hilton Grosvenor Hotel, Edinburgh

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